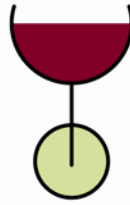


classicwinesauktion



Wine working wonders.

Title: Chief Executive Officer
Status: Full time exempt
Salary range: \$100,000 + depending on experience

BACKGROUND

The Classic Wines Auction, (the Auction) a subsidiary of First Growth Children and Family Charities, Inc (First Growth), is a Portland, Oregon-based wine and culinary extravaganza bringing together internationally acclaimed winemakers and the hottest chefs from the Northwest and around the world to support children and family charities. Since its inception in 1982, the Auction has raised over \$24 million to support children and families in crisis throughout Portland and SW Washington and is consistently ranked as one of the top charity wine auctions in the United States according to Wine Spectator magazine.

THE POSITION

The Auction employs a unique fundraising model by bringing together a number of charities (now five) to work collectively on an annual fundraising auction which benefits them all.

The success of this program has led the Board of Directors of First Growth to recognize it is time for the organization to move to the next level of expanding its cutting-edge philanthropic model to the community. The next Chief Executive Officer will have the poise, the experience, the unbridled enthusiasm, and the entrepreneurial spirit to expand our relationships, and engage the Board in strategic planning to create and execute a vision for future growth and sustainability of the organization. The next CEO of First Growth will have:

- Extensive experience leading organizations through clearly defined and rapid growth.
- Proven success building the financial strength of an organization by developing funding sources through partnerships and sponsorships.
- Clear success as an accomplished business leader with goal setting, strategic planning, visioning and operations management skills.
- Success working with Boards of Directors or other supervisory groups providing leadership, mentoring, inspiration and support.
- Comfort and experience being the public face and chief spokesperson of the organization, creating alliances and partnerships with vendors, wineries, chefs and associated businesses.
- Superb written and oral communication skills to work effectively with a wide diversity of people.
- A familiarity and affinity for the wine/culinary industry

- Proven ability to manage, inspire and work collaboratively with a 20+ person board of highly qualified and visible members of the Portland business community.
- Overall accountability for the organization's financial and accounting activities, including budget creation and compliance, expenses, financial audit and taxes.
- The charm and charisma to be the face of the organization, coupled with the steely resolve and business acumen to innovate and implement creative new ventures.

Application Packet Must Include:

Complete chronological resume, including dates of employment

Names and contact information for four references

A cover letter with answers to the following questions:

- Why are you compelled to apply for this position, and how does your experience prove that you would be successful in achieving the lofty goals laid out in this job description?
- How did you hear about this position?

To apply, submit the above information to: bh@tacs.org with "First Growth" in the title by Monday, August 2nd at 5:00pm.

For further information visit our website at: **www.classicwinesauction.com**